STATE CONTRACT FOR COMPUTER-BASED INSTRUCTIONAL MATERIALS

Divisions may use state K-12 ASP contract to purchase K-12 curriculum content software and web services, and will receive these via an online delivery service. Teachers and students will have anytime and anywhere access to the selected curriculum resources, productivity tools, and collaborative utilities. Additional and related contracted applications available for purchase through this contract include:

- o Standards alignment tool
- o Ongoing support and mentoring for lead technology teachers
- o Professional Development Workshops – ½ to 3 days
- o School division assessment and alignment recommendations
- o School division technology integration training
- o Open Office (AppCache)
- o School customization for desktop appearance and tools
- o LSMail with 10MB storage/user
- o AppCache Encapsulation
- o AppTrax – local application integration

The general features of this application service provider contract (APS) are:
- Web-based application
- purchase customize applications and content by grade levels,
- access to nationally reviewed and evaluated K-12 educational software and Web sites,
- unified method of delivery for content software,
- software deployment with 24-7 access
- School Bulletin Board for online school news bulletins and announcements,
- software purchases may be tested for fifteen consecutive days to determine if selected items meet specific local needs,
- tracking and reporting capability (including who is using, for how long and when),
- call/help center with professional and comprehensive technical support

- warranty of service – contractor shall respond Online or telephonically to reports of interruptions of services within (4) hours after receipt of notification from an authorized user; authorized user report a problem via email to online support desk or use the company's toll free number
- service downtime credits
- data-host infrastructure,
- secured managed services,
- compatibility with both MAC and PC operating systems,
- rapid delivery of new and updated software versions of items originally purchased,
- manual – contractor will supply an operations manual for each product,
- 10 megs of individual storage,
- Safe Search for Internet educational research,
- use of an APS can result in a reduction in software installation and maintenance by the school division,
- use of an APS can result in a reduction in the minimum processing requirements for student computer stations in the schools,
- use of an APS can result in reduced division total cost of ownership for hardware and software,
- for between 0-999 users, a cost of $18 per user per year,
- for 20,000 users, a cost of $10 per user per year,
- special pricing available for division-wide purchases,
- Possible sources of funding available to school divisions for purchase of computer-based materials services include E-Rate and NCLB Title II, Part D.

To review the Sprint ASP contract, go to http://www.asd.virginia.gov . This will take you to the VITA page. Click on "I am a Government User of IT Products". On this new page, look on the left side of the screen and click on "Statewide Contracts". On the "Statewide Contracts" Web page, the Sprint ASP contract is the tenth (10th) item down the list. To make purchases using this ASP contract, refer to the VITA contract number –
CONTRACT VA-030916-SPNT Master Agreement Between The Commonwealth of Virginia and Central Telephone Company of Virginia (a.k.a. SPRINT)

Order methods include:

- eVA: an order placed through the eVA electronic procurement website portal http://www.eva.state.va.us
- Purchase Order (PO): an official purchase order issued by an authorize user
- Delivery Order (DO): a DO issued by the Supply Chain Management directorate ("SCM"), VITA
- Charge/Credit Card

To provide Virginia schools with information, professional development, and technical assistance regarding this contract and its products and services, Sprint is presenting a series of online (virtual) presentations, and two hands-on (live) presentations. School division educational technology persons may participate in as many of these sessions as interested in. In addition, Sprint will be presenting in Richmond one of its three national seminars for education administrators. The all day seminar will be "Designing Thriving Schools – A Strategic Thinking and Planning Process."

Please see *Attachment B* for the schedule of sessions and registration information.

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