COMMONWEALTH of VIRGINIA
STANDARD CONTRACT

CONTRACT NUMBER: N130308-300-132

This contract entered into this **19th** day of **March 2013,** by **Consulting, Services and Solutions Group, Inc.,** hereinafter called the "Contractor" and Commonwealth of Virginia, **Department of Education,** called the "Purchasing Agency."

WITNESSETH that the Contractor and the Purchasing Agency, in consideration of the mutual covenants, promises, and agreements herein contained, agree as follows:

SCOPE OF CONTRACT: the Contractor shall provide the services to the Purchasing Agency of the Commonwealth of Virginia as set forth in the Contract Documents.

PERIOD OF PERFORMANCE: From **March 19, 2013,** through **November 15, 2014**; renewable annually through **November 15, 2017.**

The contract documents shall consist of:

(1) This signed form;
(2) The following portions of the Request for Proposal DOE-SGA-2012-15 dated September 25, 2012:
    a) The Statement of Needs,
    b) The General Terms and Conditions,
    c) The Special Terms and Conditions, except for #1 "Advertising," and
    d) Section VI, except for the monthly reporting requirement;
(3) The Addendum to DOE-SGA-2012-15 dated October 17, 2012; and
(4) The Contractor's Proposal dated October 29, 2012, with the negotiated modifications to the Proposal listed on page 2 of this contract form;

all of which documents are incorporated herein.

IN WITNESS WHEREOF, the parties have caused this Contract to be duly executed intending to be bound thereby.

Consulting, Services and Solutions Group, Inc.	**Department of Education**
By: _____ *Signature*	By: _____ *Signature*
Ernie Satterwhite *Printed Name*	Kent C. Dickey *Printed Name*
Title: Managing Executive Director	Title: Deputy Superintendent for Finance and Operations

Note: The Virginia Department of Education does not discriminate against faith-based organizations in accordance with the *Code of Virginia*, § 2.2-4343.1 or against a bidder or offeror because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment.

Negotiated modifications to the Contractor's Proposal dated October 29, 2012:

(1) On Tab 5 "Small Business Subcontracting Plan," page 2, change last two columns of row 1 to 6% and last two columns of row 2 to 3%;

(2) Replace Tab 2 "Pricing Schedule " with Pricing Schedule dated February 21, 2013, and information included in the Final Negotiated Prices Table (both attached);

(3) Delete references to NWEA Formative Assessment Item Bank;

(4) Add note that the License Terms and Conditions and Ownership of Material on pages 33 - 38 do not apply to the Department of Education or the Commonwealth;

(5) Add information included in "REDACTED CSSG Responses to VDOE RFP DOE-SGA-2012-15 Committee Questions.pdf," excluding references to NWEA Formative Assessment Item Bank; and

(6) Add information included in "CSSG REDACTED RFP DOE-SGA-2015-15 Resp Engl Assessments.zip," "CSSG REDACTED RFP DOE-SGA-2015-15 Resp History Assessments.zip," "CSSG REDACTED RFP DOE-SGA-2015-15 Resp Math Assessments.zip," and "CSSG REDACTED RFP DOE-SGA-2015-15 Resp Science Assessments.zip"

Contractor Signature _____ Date 3/19/13

Purchasing Agency Signature _____ Date 3/18/13

RFP-DOE-SGA-2012-15 Final Negotiated Prices (Apply to school divisions of any size)

Offeror	Assess-ment Name(s)	Cost per student, per year, if 1 subject purchased (online)	Cost per student, per year, if 2 subjects purchased (online)	Cost per student, per year, if 3 subjects purchased (online)	Cost per student, per year, if 4 subjects purchased (online)	Discounts Available?	Additional options and costs for paper- based testing provided?	Professional Development/ Training Options	Additional Costs
Consulting, Services and Solutions Group, Inc.	Student Growth 1) Mathema-tics, 2) English, 3) History, or 4) Science Assess-ments	$ 3.75	NA	NA	$ 6.75	NA	Yes - See Vendor's 2/21/13 Pricing Schedule	Full Program Training: Session length: 2.5 hrs. Initial session: $500. Any additional sessions (same day/same trainer): $400. (2 sessions max/day.)	NA

TAB 2 – PRICING SCHEDULE

For each assessment offered, using the scenario of 5,000 tests, the required information, a fixed cost, a price per test, and the resulting total must be provided using the table layout below. For example, in column 1, enter the attachment number for the assessment for which you are indicating a price. The first number listed in column 1 will be "3," as attachment numbers 1 and 2 are not related to the specific assessments being offered. No other pricing schedule will be accepted.

A. Assessment Description Attachment #	**B. Name of Assessment**	**C. Content area**	**D. Fixed Price**	**E. Additional Price per Test**	**F. Total (Fixed Price + (5,000 * Additional Price per Test)**
Copies of Assessments Binder "Mathematics Assessments Tab" **(on line)**	Student Growth Mathematics Assessments	Mathematics Grades 2-8 Algebra I Algebra II Geometry		**$3.75 Per Student**	**$18,750.00**
Copies of Assessments Binder "English Assessments Tab" **(on line)**	Student Growth English Assessments	Reading Grades 3-11 Writing Grades 3-11		**$3.75 Per Student**	**$18,750.00**
Copies of Assessments Binder "History Assessments Tab" **(on line)**	Student Growth History Assessments	Social Studies Grades 3 Virginia Studies USI &USII Civics and Econ. World I and II US VA		**$3.75 Per Student**	**$18,750.00**
Copies of Assessments Binder "Science Assessments Tab" **(on line)**	Student Growth Science Assessments	Science Grades 3-6 Life Science Physical Science Earth Science Biology Chemistry		**$3.75 Per Student**	**$18,750.00**
Copies of Assessment Binder ALL ASSESSMENTS **(on line)**	All of the Assessments Above	All Content Areas Above		**$6.75 Per Student**	**$33,750.00**
One (1) test of Any Single Assessment Content Area **With Only Scan Paper Provided (1 Scan Sheet per Student)**	ANY Single Student Growth Assessment Above	ANY Content Area Above		**$3.85 Per Student**	**$19,250.00**

A. Assessment Description Attachment #	**B. Name of Assessment**	**C. Content area**	**D. Fixed Price**	**E. Additional Price per Test**	**F. Total (Fixed Price + (5,000 * Additional Price per Test)**
Two (2) tests of Any Single Assessment Content Area **With Only Scan Paper Provided** **(2 Scan Sheets per Student)**	ANY Single Student Growth Assessment Above	ANY Content Area Above		**$3.95 Per Student**	**$19,750.00**
One (1) test of All Assessment Content Areas **With Only Scan Paper Provided** **(4 Scan Sheets per Student)**	All of the Assessments	All Content Areas		**$7.15 Per Student**	**$35,750.00**
Two (2) tests of All Assessment Content Areas **With Only Scan Paper Provided** **(8 Scan Sheets per Student)**	All of the Assessments	All Content Areas		**$7.55 Per Student**	**$37,750.00**
One (1) test of Any Single Assessment Content Area **With Pre-slugged Scan Sheets and Scoring Provided** **(1 Scan Sheet per Student)**	ANY Single Student Growth Assessment	ANY Content Area		**$4.17 Per Student**	**$20,850.00**
Two (2) tests of Any Single Assessment Content Area **With Pre-slugged Scan Sheets and Scoring Provided** **(2 Scan Sheets per Student)**	ANY Single Student Growth Assessment	ANY Content Area		**$4.59 Per Student**	**$22,950.00**
One (1) test of All Assessment Content Areas **With Pre-slugged Scan Sheets and Scoring Provided** **(4 Scan Sheets per Student)**	All of the Assessments	All Content Areas		**$8.43 Per Student**	**$42,150.00**
Two (2) tests of All Assessment Content Areas **With Pre-slugged Scan Sheets and Scoring Provided** **(8 Scan Sheets per Student)**	All of the Assessments	All Content Areas		**$10.11 Per Student**	**$50,550.00**