

**COMMONWEALTH of VIRGINIA
STANDARD CONTRACT**



CONTRACT NUMBER: N130308-300-135

This contract entered into this **19th** day of **March 2013**, by **GlobalScholar, Inc.**, hereinafter called the "Contractor" and Commonwealth of Virginia, **Department of Education**, called the "Purchasing Agency."

WITNESSETH that the Contractor and the Purchasing Agency, in consideration of the mutual covenants, promises, and agreements herein contained, agree as follows:

SCOPE OF CONTRACT: the Contractor shall provide the services to the Purchasing Agency of the Commonwealth of Virginia as set forth in the Contract Documents.

PERIOD OF PERFORMANCE: From **March 19, 2013**, through **November 15, 2014**; renewable annually through **November 15, 2017**.

The contract documents shall consist of:

- (1) This signed form;
- (2) The following portions of the Request for Proposal DOE-SGA-2012-15 dated September 25, 2012:
 - a) The Statement of Needs,
 - b) The General Terms and Conditions,
 - c) The Special Terms and Conditions, except for #1 "Advertising;" and
 - d) Section VI, except for the monthly reporting requirement;
- (3) The Addendum to DOE-SGA-2012-15 dated October 17, 2012; and
- (4) The Contractor's Proposal dated October 19, 2012 with the negotiated modifications to the Proposal listed on page 2 of this contract form;

all of which documents are incorporated herein.

IN WITNESS WHEREOF, the parties have caused this Contract to be duly executed intending to be bound thereby.

GlobalScholar, Inc.

Department of Education

By:

Bruce A Kraft
Signature

By:

Kent C Dickey
Signature

Bruce A. KRAFT
Printed Name

Kent C. Dickey
Printed Name

Title:

SVP Finance

Title:

Deputy Superintendent for
Finance and Operations

Note: The Virginia Department of Education does not discriminate against faith-based organizations in accordance with the *Code of Virginia*, § 2.2-4343.1 or against a bidder or offeror because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment.

Negotiated modifications to the Contractor's Proposal dated October 19, 2012:

- (1) Replace Tab 2 – "Pricing Schedule" with Revised Pricing Schedule dated February 19, 2013, and information included in the Final Negotiated Prices table (both attached);
- (2) Delete page 131 - Exceptions to Terms and Conditions;
- (3) Add "A purchasing LEA is required to sign a USER AGREEMENT (Appendix H). The requirement for a USER AGREEMENT does not apply to the Department of Education or the Commonwealth" to page 143; and
- (4) Add information included in "GlobalScholar SGS-2012-15 Language Arts FINAL.pdf;" "GlobalScholar SGS-2012-15 Math FINAL.pdf;" "GlobalScholar SGS-2012-15 Reading FINAL.pdf;" "GlobalScholar SGS-2012-15 Science FINAL.pdf;" and "Appendix 4 Performance Series – Sample Reports.pdf"

Contract #N130308-300-135, Page 2 of 2

Contractor Signature *Deuce A Kraft* Date *3/26/13*

Purchasing Agency Signature *Ron A. Carley* Date *3/18/13*

RFP-DOE-SGA-2012-15 Final Negotiated Prices (Apply to school divisions of any size)

Offeror	Assessment Name(s)	Cost per student, per year, if 1 subject purchased (online)	Cost per student, per year, if 2 subjects purchased (online)	Cost per student, per year, if 3 subjects purchased (online)	Cost per student, per year, if 4 subjects purchased (online)	Discounts Available?	Additional options and costs for paper-based testing provided?	Professional Development/ Training Options	Additional Costs
GlobalScholar, Inc.	Reading, Math, ELA, or Science	\$ 7.25	\$ 11.25	\$ 13.25	\$ 14.25	NA	NA	Per student cost includes training (see 2/19/13 Price Schedule)	NA

Revised Pricing – February 19, 2013

PRICING SCHEDULE: For each assessment offered, using the scenario of 5,000 tests, the required information, a fixed cost, a price per test, and the resulting total must be provided using the table layout below. For example, in column 1, enter the attachment number for the assessment for which you are indicating a price. The first number listed in column 1 will be "3," as attachment numbers 1 and 2 are not related to the specific assessments being offered. No other pricing schedule will be

A. Assessment Description Attachment #	B. Name of Assessment	C. Content Area	D. Fixed Price	E. Additional Price per Test (a)	F. Total (Fixed Price + (5,000 * Additional Price per Test) (b)
		Any 1 of Reading, Math, ELA, or Science	\$ -	\$ 7.25	\$ 36,250.00
		Any 2 of Reading, Math, ELA, or Science	\$ -	\$ 11.25	\$ 56,250.00
		Any 3 of Reading, Math, ELA, or Science	\$ -	\$ 13.25	\$ 66,250.00
		All of Reading, Math, ELA, & Science	\$ -	\$ 14.25	\$ 71,250.00

Vendor notes:

(a) Vendor interprets "tests" to mean "students"

(b) As requested, vendor has calculated Total price for each assessment offered assuming 5,000 tests. Specifically, vendor assumes that this is 1 district of 5,000 students.

Additional Price Per Test (Student) Breakdown:

# of Subjects	License Subscription	Online Training Videos	Training Services	Project Management	Data Integration	Total Additional per Test
1	\$ 4.50	\$ 0.50	\$ 0.50	\$ 1.00	\$ 0.75	\$ 7.25
2	\$ 8.50	\$ 0.50	\$ 0.50	\$ 1.00	\$ 0.75	\$ 11.25
3	\$ 10.50	\$ 0.50	\$ 0.50	\$ 1.00	\$ 0.75	\$ 13.25
4	\$ 11.50	\$ 0.50	\$ 0.50	\$ 1.00	\$ 0.75	\$ 14.25