



**COMMONWEALTH of VIRGINIA  
STANDARD CONTRACT**

**CONTRACT NUMBER: N130308-300-136**

This contract entered into this **19th** day of **March 2013**, by **Interactive Achievement, Inc.**, hereinafter called the "Contractor" and Commonwealth of Virginia, **Department of Education**, called the "Purchasing Agency."

**WITNESSETH** that the Contractor and the Purchasing Agency, in consideration of the mutual covenants, promises, and agreements herein contained, agree as follows:

**SCOPE OF CONTRACT:** the Contractor shall provide the services to the Purchasing Agency of the Commonwealth of Virginia as set forth in the Contract Documents.

**PERIOD OF PERFORMANCE:** From **March 19, 2013**, through **November 15, 2014**; renewable annually through **November 15, 2017**.

The contract documents shall consist of:

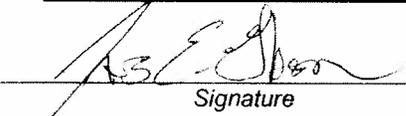
- (1) This signed form;
- (2) The following portions of the Request for Proposal DOE-SGA-2012-15 dated September 25, 2012:
  - a) The Statement of Needs,
  - b) The General Terms and Conditions, and
  - c) The Special Terms and Conditions, except for #1 "Advertising;"
- (3) The Addendum to DOE-SGA-2012-15 dated October 17, 2012; and
- (4) The Contractor's Proposal, dated October 29, 2012 with the negotiated modifications to the Proposal listed on page 2 of this contract form;

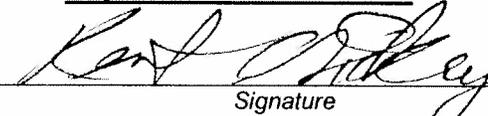
all of which documents are incorporated herein.

**IN WITNESS WHEREOF**, the parties have caused this Contract to be duly executed intending to be bound thereby.

**Interactive Achievement, Inc.**

**Department of Education**

By:   
 Signature  
JACOB E GIBSON  
 Printed Name

By:   
 Signature  
Kent C. Dickey  
 Printed Name

Title: VICE PRESIDENT

Title: Deputy Superintendent for  
 Finance and Operations

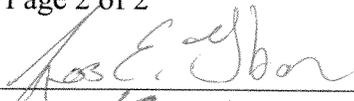
Note: The Virginia Department of Education does not discriminate against faith-based organizations in accordance with the *Code of Virginia*, § 2.2-4343.1 or against a bidder or offeror because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment.

Negotiated modifications to the Contractor's Proposal dated October 29, 2012:

- (1) Add information included in "IA SAS Response to RFP# DOE-SGA-2012-15 Committee Questions Final.pdf;"
- (2) Add information included in "IA SAS Response to RFP# DOE-SGA-2012-15 Additional Email Questions Final.pdf;"
- (3) Add information included in "Appendix A- IA SGA Blueprints.pdf"; and
- (4) Add information included in the Final Negotiated Prices Table (attached)

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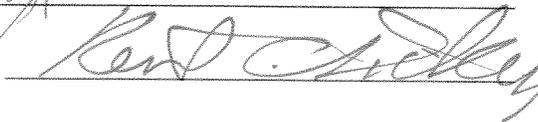
Contractor Signature



Date

3/21/13

Purchasing Agency Signature



Date

3/18/13

RFP-DOE-SGA-2012-15 Final Negotiated Prices (Apply to school divisions of any size)

Offeror	Assessment Name(s)	Cost per student, per year, if 1 subject purchased (online)	Cost per student, per year, if 2 subjects purchased (online)	Cost per student, per year, if 3 subjects purchased (online)	Cost per student, per year, if 4 subjects purchased (online)	Discounts Available?	Additional options and costs for paper-based testing provided?	Professional Development/ Training Options	Additional Costs
Interactive Achievement, Inc.	Interactive Achievement Student Growth Assessments; Math, English, Science or History	\$ 8.20	\$ 8.95	\$ 9.45	\$ 9.70	Yes - If LEA has existing onTRAC contract, price per student, per year, regardless of number of subjects tested is \$3.70	NA	Recorded Webinar Session - free; Live Webinar Session - \$200; Half day Onsite Training - \$500; Full day Onsite Training - \$900	NA