

**COMMONWEALTH of VIRGINIA
STANDARD CONTRACT**



CONTRACT NUMBER: N130308-300-137

This contract entered into this **19th** day of **March 2013**, by **Imagination Station, Inc. dba Istation**, hereinafter called the "Contractor" and Commonwealth of Virginia, **Department of Education**, called the "Purchasing Agency."

WITNESSETH that the Contractor and the Purchasing Agency, in consideration of the mutual covenants, promises, and agreements herein contained, agree as follows:

SCOPE OF CONTRACT: the Contractor shall provide the services to the Purchasing Agency of the Commonwealth of Virginia as set forth in the Contract Documents.

PERIOD OF PERFORMANCE: From **March 19, 2013**, through **November 15, 2014**; renewable annually through **November 15, 2017**.

The contract documents shall consist of:

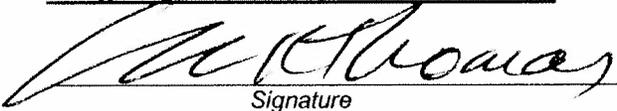
- (1) This signed form;
- (2) The following portions of the Request for Proposal DOE-SGA-2012-15 dated September 25, 2012:
 - a) The Statement of Needs,
 - b) The General Terms and Conditions, and
 - c) The Special Terms and Conditions, except for #1 "Advertising;"
- (3) The Addendum to DOE-SGA-2012-15 dated October 17, 2012; and
- (4) The Contractor's Proposal, dated October 26, 2012, with the negotiated modifications to the Proposal listed on page 2 of this contract form;

all of which documents are incorporated herein.

IN WITNESS WHEREOF, the parties have caused this Contract to be duly executed intending to be bound thereby.

Imagination Station, Inc. dba Istation

Department of Education

By: 
Signature

By: 
Signature

SANDRA THOMAS
Printed Name

Kent C. Dickey
Printed Name

Title: PRESIDENT + COO

Title: Deputy Superintendent for
Finance and Operations

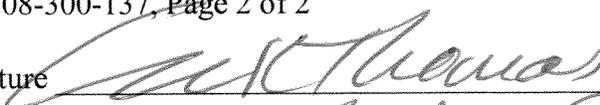
Note: The Virginia Department of Education does not discriminate against faith-based organizations in accordance with the *Code of Virginia*, § 2.2-4343.1 or against a bidder or offeror because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment.

Negotiated modifications to the Contractor's Proposal dated October 26, 2012:

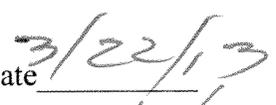
- (1) Delete amount in column D, first row of Pricing Schedule;
- (2) Add information included in the Final Negotiated Prices Table (attached); and
- (3) Add information included in "Complete Response to Committee Questions RFP# DOE-SGA-2012-15.pdf"

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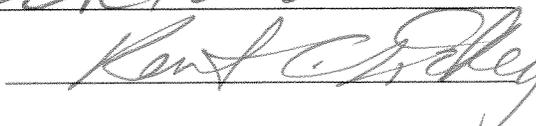
Contractor Signature



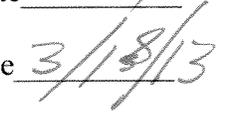
Date



Purchasing Agency Signature



Date



RFP-DOE-SGA-2012-15 Final Negotiated Prices (Apply to school divisions of any size)

Offeror	Assessment Name(s)	Cost per student, per year, if 1 subject purchased (online)	Cost per student, per year, if 2 subjects purchased (online)	Cost per student, per year, if 3 subjects purchased (online)	Cost per student, per year, if 4 subjects purchased (online)	Discounts Available?	Additional options and costs for paper-based testing provided?	Professional Development/ Training Options	Additional Costs
Imagination Station, Inc. dba Istation	Istation's Indicators of Progress Reading	\$ 5.00	NA	NA	NA	NA	NA	\$500 per Webinar; \$2,500 per trainer, per day, for onsite training	NA