COMMONWEALTH of VIRGINIA
STANDARD CONTRACT

CONTRACT NUMBER: N130308-300-139

This contract entered into this **19th** day of **March 2013,** by **Renaissance Learning, Inc.,** hereinafter called the "Contractor" and Commonwealth of Virginia, **Department of Education,** called the "Purchasing Agency."

WITNESSETH that the Contractor and the Purchasing Agency, in consideration of the mutual covenants, promises, and agreements herein contained, agree as follows:

SCOPE OF CONTRACT: the Contractor shall provide the services to the Purchasing Agency of the Commonwealth of Virginia as set forth in the Contract Documents.

PERIOD OF PERFORMANCE: From **March 19, 2013,** through **November 15, 2014**; renewable annually through **November 15, 2017.**

The contract documents shall consist of:

(1) This signed form;

(2) The following portions of the Request for Proposal DOE-SGA-2012-15 dated September 25, 2012:
   - a) The Statement of Needs,
   - b) The General Terms and Conditions,
   - c) The Special Terms and Conditions, except for #1 "Advertising," and
   - d) Section VI, except for the monthly reporting requirement;

(3) The Addendum to DOE-SGA-2012-15 dated October 17, 2012; and

(4) The Contractor's Proposal, dated October 23, 2012; with the negotiated modifications to the Proposal listed on page 2 of this contract form;

all of which documents are incorporated herein.

IN WITNESS WHEREOF, the parties have caused this Contract to be duly executed intending to be bound thereby.

Renaissance Learning, Inc.	**Department of Education**
By: Debra C. Schoenick	By: Kent C. Dickey
Signature	*Signature*
Debra C. Schoenick	Kent C. Dickey
Printed Name	*Printed Name*
Title: Vice President - Strategic Support	Title: Deputy Superintendent for Finance and Operations

Note: The Virginia Department of Education does not discriminate against faith-based organizations in accordance with the *Code of Virginia*, § 2.2-4343.1 or against a bidder or offeror because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment.

Negotiated modifications to the Contractor's Proposal dated October 23, 2012:

(1) Delete Addendum to Solicitation Page;

(2) Delete page 2, row 2 of Small Business Subcontracting Plan;

(3) Add information included in the Final Negotiated Prices Table (attached) to the Pricing Schedule;

(4) Add information included in "Testing Window" e-mail dated 2/21/13 (attached);

(5) Add information included in "VA RFP DOE-SGA-2012-15 – STAR Reading Enterprise.pdf;" "VA RFP DOE-SGA-2012-15 – STAR Early Literacy Enterprise.pdf;" and "VA RFP DOE-SGA-2012-15 – STAR Math Enterprise.pdf"

Contractor Signature Debra C. Schoenick Date 3/20/13

Purchasing Agency Signature Kent O'Kelley Date 3/18/13

RFP-DOE-SGA-2012-15 Final Negotiated Prices (Apply to school divisions of any size)

Offeror	Assess-ment Name(s)	Cost per student, per year, if 1 subject purchased (online)	Cost per student, per year, if 2 subjects purchased (online)	Cost per student, per year, if 3 subjects purchased (online)	Cost per student, per year, if 4 subjects purchased (online)	Discounts Available?	Additional options and costs for paper- based testing provided?	Professional Development/ Training Options	Additional Costs
Renaissance Learning, Inc.	STAR Reading Enterprise, STAR Early Literacy Enterprise, or STAR Math Enterprise	$ 3.95	$ 7.50	$ 11.00	NA	NA	NA	A comprehensive training plan is included in the fixed price. Other professional development/training options are available for an additional fee.	Additional Fixed Price per division (regardless of number of students) $9,500. If a school division purchases more than one STAR assessment, the fixed price for second and/or third STAR assessment is waived each year during the duration of the contract.

Williams, Marie (DOE)

From: Cassandra Hansen [Cassandra.Hansen@renlearn.com]
Sent: Thursday, February 21, 2013 1:56 PM
To: Williams, Marie (DOE)
Subject: SGA RFP - Renaissance Learning followup re Testing Windows

Categories: Green Category

Ms. Williams –

Thank you for the call yesterday morning to address your reviewers' concern regarding the STAR Enterprise (STAR Reading Enterprise, STAR Early Literacy Enterprise, and STAR Math Enterprise) testing windows in relation to the Virginia SOLs.

As we discussed, to receive an SGP score, students need to complete a STAR test within at least two testing windows that are provided each school year.

Currently, Renaissance Learning offers two options (with a test taken in at least two of the three testing windows). Districts must select either the Default or Alternate windows.

Default SGP Windows

- Fall: August 1, 2012 – September 30, 2012
- Winter: December 1, 2012 – January 31, 2013
- Spring: April 1, 2013 – May 31, 2013

Alternate SGP Windows

- Fall: September 1, 2012 – October 31, 2012
- Winter: January 1, 2013 – February 28, 2013
- Spring: May 1, 2013 – June 30, 2013

Keeping educator's time and schedules in mind, by the start of next school year, the STAR Enterprise assessments will provide the same Student Growth Percentile information, but with the flexibility to show the rate of growth between any two tests.

Beginning with the 2013-2014 school year, we will offer one set of expanded SGP testing windows: Fall, Winter, and Spring.

- Fall: August 1, 2013 – November 30, 2013
- Winter: December 1, 2013 – March 31, 2014
- Spring: April 2, 2014 – July 31, 2014

As is true with the current testing, a minimum of 60 days will be required between tests used to report an SGP score. For example, a student could not take a fall test on November 30 and a winter test on December 1 to receive an SGP.

We understand that the current Default SGP Window would provide educators with approximately two weeks to test their students before the Virginia SOL testing begins. STAR Enterprise assessments are computer-adaptive and built on sound psychometrics and years of careful research and development. They offer more and better data in less testing time than similar assessments, and are built to be fast and easy to administer, allowing teachers and students to spend most of their time on instruction and practice, rather than on testing setup and administration.

For this reason, if Virginia educators desire to utilize the STAR assessments for the remainder of the current school year, this would not interfere with educators' or students' preparation for the SOLs.

Again, thank you for allowing us the opportunity to elaborate on the STAR Enterprise testing windows. If you have any additional questions, please do not hesitate to contact me.

Cassandra Hansen
Proposal Administrator
Renaissance Learning, Inc.
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