



CONTRACT MODIFICATION AGREEMENT

Date: August 27, 2014

Contract Number: N130308-300-140 Modification Number: 1

Issued By: Commonwealth of Virginia
Department of Education
Post Office Box 2120
Richmond, Virginia 23218-2120

Contractor: Scholastic, Inc.
ATTN: Ruby West
10408 Princess Margaret Place
Richmond, VA 23236

Commodity 92420 – Examination and Testing

This Supplemental Agreement is entered into pursuant to the provision of the basic contract.

Description of Modification:

Renewal of contract for the period of November 16, 2014 – November 15, 2015

Dollar Value Change None

Date Change November 16, 2014 – November 15, 2015

Except as provided herein, all terms and conditions of this contract remain unchanged and in full force and effect.

Scholastic, Inc.

Department of Education

By: *Ruby West*
Signature

By: *Marie Williams*
Signature

Name: Ruby West
Please print or type

Name: Marie G. Williams 10/29/14
Date signed

Title: Director of Assessment
10/20/14
Date signed

Title: Director of Tax Credit Programs,
Procurement, and Fixed Assets

COMMONWEALTH of VIRGINIA
STANDARD CONTRACT



CONTRACT NUMBER: N130308-300-140

This contract entered into this 19th day of March 2013, by Scholastic, Inc., hereinafter called the "Contractor" and Commonwealth of Virginia, Department of Education, called the "Purchasing Agency."

WITNESSETH that the Contractor and the Purchasing Agency, in consideration of the mutual covenants, promises, and agreements herein contained, agree as follows:

SCOPE OF CONTRACT: the Contractor shall provide the services to the Purchasing Agency of the Commonwealth of Virginia as set forth in the Contract Documents.

PERIOD OF PERFORMANCE: From March 19, 2013, through November 15, 2014; renewable annually through November 15, 2017.

The contract documents shall consist of:

- (1) This signed form;
- (2) The following portions of the Request for Proposal DOE-SGA-2012-15 dated September 25, 2012:
 - a) The Statement of Needs,
 - b) The General Terms and Conditions,
 - c) The Special Terms and Conditions, except for #1 "Advertising," and
 - d) Section VI, except for the monthly reporting requirement;
- (3) The Addendum to DOE-SGA-2012-15 dated October 17, 2012; and
- (4) The Contractor's Proposal, dated October 24, 2012; with the negotiated modifications to the Proposal listed on page 2 of this contract form;

all of which documents are incorporated herein.

IN WITNESS WHEREOF, the parties have caused this Contract to be duly executed intending to be bound thereby.

Scholastic, Inc.

Department of Education

By:

Beth Polcari
Signature

By:

Kent C. Dickey
Signature

Beth Polcari

Printed Name

Kent C. Dickey

Printed Name

Title:

SVP Business Finance

Title:

Deputy Superintendent for
Finance and Operations

Note: The Virginia Department of Education does not discriminate against faith-based organizations in accordance with the Code of Virginia, § 2.2-4343.1 or against a bidder or offeror because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment.

Negotiated modifications to the Contractor's Proposal dated October 24, 2012:

- (1) Delete information on Tab 3, page 2 of Small Business Subcontracting Plan;
- (2) Replace Pricing Schedule with information included in "Scholastic Pricing for Virginia RFP for SRI/SMI.pdf;" and the Final Negotiated Prices table (both attached);
- (3) Add "A purchasing LEA is required to sign a user agreement;"
- (4) Delete Exceptions requested in Tab 1 for page 4 and for page 12; and
- (5) Add information included in "SRI VA Best Choice.pdf;" "Scholastic VA RFP SGA SMI Committee Questions FIMAL;" "Scholastic VA RFP SGA SRI Committee Questions FINAL;" "SMI Supports the VA Mathematics SOL 2010.pdf;" and "SRI Supports the VA SOL 2012.pdf"

Contract #N130308-300-140, Page 2 of 2

Contractor Signature *John P. Pleari*

Date 3/28/13

Purchasing Agency Signature *Robert C. Kelley*

Date 3/18/13

Final Negotiated Prices (Apply to school divisions of any size)

RFP-DOE-SGA-2012-15

Offeror	Assessment Name(s)	Cost per student, per year, if 1 subject purchased (online)	Cost per student, per year, if 2 subjects purchased (online)	Cost per student, per year, if 3 subjects purchased (online)	Cost per student, per year, if 4 subjects purchased (online)	Discounts Available?	Additional options and costs for paper-based testing provided?	Professional Development/ Training Options	Additional Costs
Scholastic, Inc.	Scholastic - Web Subscription Option - Reading or Math	\$ 6.00	NA	NA	NA	NA	NA	Additional Fixed Price per division per year includes 3 visits to the school division per year, combination of product training/coaching.	One time only set up fee \$1,500. Additional Fixed Price per division per year (regardless of number of students) \$7,497.
Scholastic, Inc.	Scholastic - Locally Hosted Option - Reading or Math	\$ 10.00	NA	NA	NA	NA	NA	Additional Fixed Price per division per year includes 3 visits to the school division per year, combination of product training/coaching.	Additional cost per student, per year, per subject (online), for 200 students or less - \$4.75. \$7,497 professional development + \$250 per site per year (product support plan).



Pricing for Virginia RFP for SRI/SMI

Web Subscription Option

DESCRIPTION	PRICE	COMMENTS
<i>Fixed Costs per School Division</i>		
SET UP FEE	\$ 1,500.00	One time only per division
TRAINING and DATA COACHING	\$ 7,497.00	3 visits to the school division per year, combination of product training/coaching
<i>Recurring Costs</i>		
STUDENT LICENCES	\$ 6.00	Annual fee per student; school division should renew at one time

Locally Hosted Option

DESCRIPTION	PRICE	COMMENTS
<i>Fixed Costs per School Division</i>		
TRAINING and DATA COACHING	\$ 7,497.00	3 visits to the school division per year, combination of product training/coaching
<i>Student Licenses</i>		
200 students or less	\$ 14.75	Per student, perpetual license, reusable with new student each year
Additional students	\$ 10.00	Per student, perpetual license, reusable with new student each year
2,500 students or more	\$ 10.00	Per student, perpetual license, reusable with new student each year
<i>Recurring Costs</i>		
Product support plan	\$ 250.00	Per site per year for each school division