

COMMONWEALTH of VIRGINIA  
STANDARD CONTRACT



CONTRACT NUMBER: N130308-300-141

This contract entered into this 19th day of March 2013, by Teaching Strategies, LLC, hereinafter called the "Contractor" and Commonwealth of Virginia, Department of Education, called the "Purchasing Agency."

**WITNESSETH** that the Contractor and the Purchasing Agency, in consideration of the mutual covenants, promises, and agreements herein contained, agree as follows:

**SCOPE OF CONTRACT:** the Contractor shall provide the services to the Purchasing Agency of the Commonwealth of Virginia as set forth in the Contract Documents.

**PERIOD OF PERFORMANCE:** From March 19, 2013, through November 15, 2014; renewable annually through November 15, 2017.

The contract documents shall consist of:

- (1) This signed form;
- (2) The following portions of the Request for Proposal DOE-SGA-2012-15 dated September 25, 2012:
  - a) The Statement of Needs,
  - b) The General Terms and Conditions, and
  - c) The Special Terms and Conditions, except for #1 "Advertising;"
- (3) The Addendum to DOE-SGA-2012-15 dated October 17, 2012; and
- (4) The Contractor's Proposal, dated October 24, 2012; with the negotiated modifications to the Proposal listed on page 2 of this contract form;

all of which documents are incorporated herein.

**IN WITNESS WHEREOF**, the parties have caused this Contract to be duly executed intending to be bound thereby.

Teaching Strategies, LLC

Department of Education

By:

Andrea Valentine  
Signature

By:

Kent C. Dickey  
Signature

Andrea Valentine  
Printed Name

Kent C. Dickey  
Printed Name

Title:

chief operating officer

Title:

Deputy Superintendent for  
Finance and Operations

Note: The Virginia Department of Education does not discriminate against faith-based organizations in accordance with the *Code of Virginia*, § 2.2-4343.1 or against a bidder or offeror because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment.

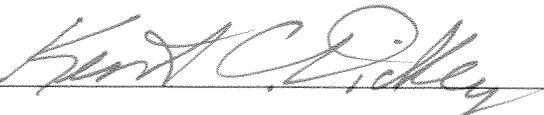
Negotiated modifications to the Contractor's Proposal dated October 24, 2012:

- (1) Add the Final Negotiated Prices Table (attached);
- (2) Add information included in "VA follow up questions RFP:DOE SGA 2012 15 Teaching Strategies.pdf;"
- (3) Add information included in "GOLD System Requirements.pdf;"
- (4) Add information included in "TSGOLD Alignment With Virginia Foundation Blocks for Early Learning Comprehensive Standards for Four-Year-Olds.pdf;" and
- (5) Add information included in "TSGOLD Alignment With Virginia Standards of Learning (Kindergarten).pdf"

Contract #N130308-300-141, Page 2 of 2

Contractor Signature 

Date 4/2/2013

Purchasing Agency Signature 

Date 3/29/13

RFP-DOE-SGA-2012-15

Final Negotiated Prices (Apply to school divisions of any size)

Offeror	Assessment Name(s)	Cost per student, per year, if 1 subject purchased (online)	Cost per student, per year, if 2 subjects purchased (online)	Cost per student, per year, if 3 subjects purchased (online)	Cost per student, per year, if 4 subjects purchased (online)	Discounts Available?	Additional options and costs for paper-based testing provided?	Professional Development/ Training Options	Additional Costs
Teaching Strategies, LLC	Teaching Strategies GOLD - Pre - K	\$ 10.95	NA	NA	NA	NA	NA	Unlimited use of online training modules & webinars, access to an interrater reliability certification process, & implementation support are included in the per-student cost. Also see "Additional Costs" column.	One time only set up fee \$6,750. In-person training options, including training of trainers, are available at additional cost.
Teaching Strategies, LLC	Teaching Strategies GOLD - Kindergarten Entry	\$ 8.95	NA	NA	NA	NA	NA	Unlimited use of online training modules & webinars, access to an interrater reliability certification process, & implementation support are included in the per-student cost. Also see "Additional Costs" column.	One time only set up fee \$6,750. In-person training options, including training of trainers, are available at additional cost.